



**ACCOUNTANCY AND TAX SERVICES  
SPECIFICALLY FOR THE DELIVERY SECTOR**

*Brought to you from Salhan Accountants*



2020

# WELCOME

“A PROFESSIONAL,  
PROFICIENT,

KNOWLEDGEABLE  
FIRM THAT’S  
ALWAYS ON TOP  
OF THEIR GAME.”

## TAKE YOUR BUSINESS UP A GEAR

*“U-Deliver gives you a competitive advantage at an affordable price”*

In the delivery world, efficiency is key. But for too long, delivery service providers have settled for inefficient bookkeeping and financial reporting systems. Now there’s a better way of managing accounting and compliance – one that helps you impress clients while attracting and retaining the best drivers.

U-Deliver is a specialist accounting and tax service from award-winning Salhan Accountants. Not only do you and your drivers get comprehensive support, but our cutting-edge software – available only to clients – makes it easy to manage drivers, provide financial training and ensure compliance with customer and HMRC requirements.

Designed to meet the unique requirements of delivery service providers and their drivers, U-Deliver gives you a competitive advantage at an affordable price.

*“Excellent company – I should have gone to them sooner”*



In 2019, our Director, Anjulika Salhan, won the English Women’s Award for the second year in a row for her contributions to Finance and Accountancy.



In 2014, we were awarded with Midlands Accountancy Firm of the Year by Corporate Live Wire.



In 2018 we were named Independent firm of the Year – Wales & Midlands at the British Accountancy Awards.



In 2014, we were named as a finalist in the Society of Trusts and Estate Practitioners (STEP) 2014/15 Private Client Awards in the Boutique Firm of the Year Category.



In 2018, our Director, Anjulika Salhan, won the Services to Accounting and Finance category of the English Women’s Awards.



In 2014, we were shortlisted as a finalist for the British Indian Awards, under the category of Services To Accountancy.



In 2017, we were shortlisted in the Independent Firm of the Year in the Wales & Midlands category of the British Accountancy Awards 2017.



In 2013, we were shortlisted in the Independent Firm of the Year – Midlands category of the British Accountancy Awards.



In 2016, we were awarded in the Firm of the Year in the Midlands category of the British Accountancy Awards 2016.



In 2012, we were named Business of the Year in the Institute of Asian Businesses Awards and winner of the Entrepreneur of the Year category in the Birmingham Chamber of Commerce Group Business Awards.



In 2016, we were shortlisted in the Tax Investigations Team category of the Taxation Awards 2016.



In 2011, our firm was highly commended in the Best General Tax Practice category of the 2011 Taxation Awards, which is recognised as a gold standard of excellence within the tax sector.



In 2015, we were awarded with Independent Firm of the Year – Midlands category of the British Accountancy Awards 2015.

## WHY U-DELIVER

We know you have lots of options (and may be using a different accountant right now). But we guarantee you'll see the value in partnering with us. As one client said: "Excellent company – I should have gone to them sooner."



### Compliant

With the U-Deliver software, it's never been easier to manage compliance – for HMRC and customers.

#### Award-winning

We're proud to have won regional and national awards recognising our high-quality service and financial expertise.

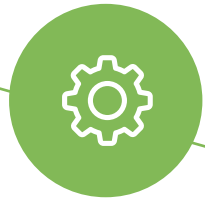


### Comprehensive

You get all the accounting and tax services agencies and drivers need – with added-value software, training and support.

#### Innovative

The U-Deliver software platform has been developed over 3 years to make compliance and admin easier for you and your drivers.



### Cost-effective

U-Deliver is priced to be affordable – because we know how important it is to control margins and costs in the delivery business.

#### Multilingual

Our team speaks more than 10 languages, including Romanian, Bulgarian, Russian, Cantonese, Mandarin, Hindi and Punjabi.

## OUR SERVICES

We offer the comprehensive service you need to comply with HMRC and customer requirements – and to improve your business' financial health. Plus, your drivers get the exact support they need, so you have confidence they're complying with your requirements and their tax obligations.

*"I'm impressed and amazed by the advanced technology"*

- Accounting (year-end)
- Accounts (payable)
- Bank reconciliation
- Bookkeeping
- Budgeting and forecasting
- Cash flow management and analysis
- Cloud-based accounting and driver management software
- Confirmation statements (annual return)
- Expenses management
- EU and non-EU worker advice (including help with Settled Status applications)
- FD strategic function
- Financial reporting
- Future tax planning (business and personal)
- Internal accounts management (FundFlow)
- Invoicing
- Management accounts
- PAYE
- Payment tracking
- Payroll (weekly, monthly)
- Paying subcontractors, freelancers and consultants
- Reporting for customer compliance audits
- Tax return preparation
- Training for drivers in accounting obligations
- VAT
- Workplace pensions



# ADDED VALUE: U-DELIVER SOFTWARE

## COMPLIANCE AND ADMIN HAVE NEVER BEEN SO EASY

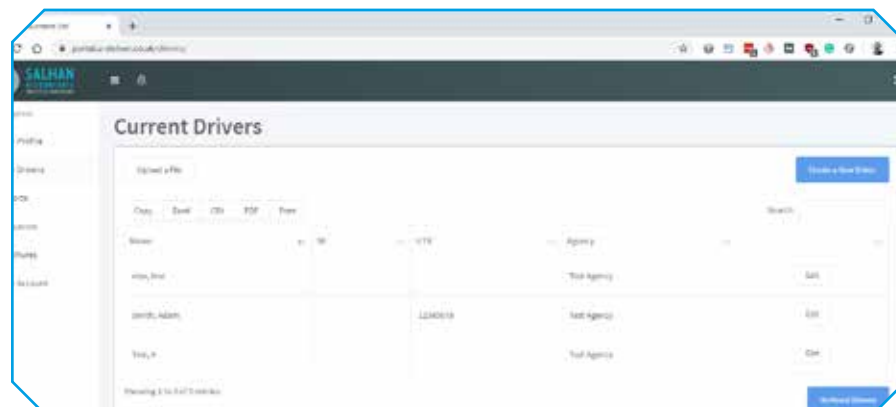
The U-Deliver software portal is only available to our clients – and is saving delivery service providers countless hours of admin time (while giving complete compliance peace of mind).

Developed over 3 years, it makes it easy to keep track of drivers' tax status, respond to customer audits and offer drivers financial training. As one client said: "I'm impressed and amazed by the advanced technology."

### Compliance management

You benefit from a central, secure, cloud-based system for maintaining driver records, so it's simple to satisfy customer audit requirements.

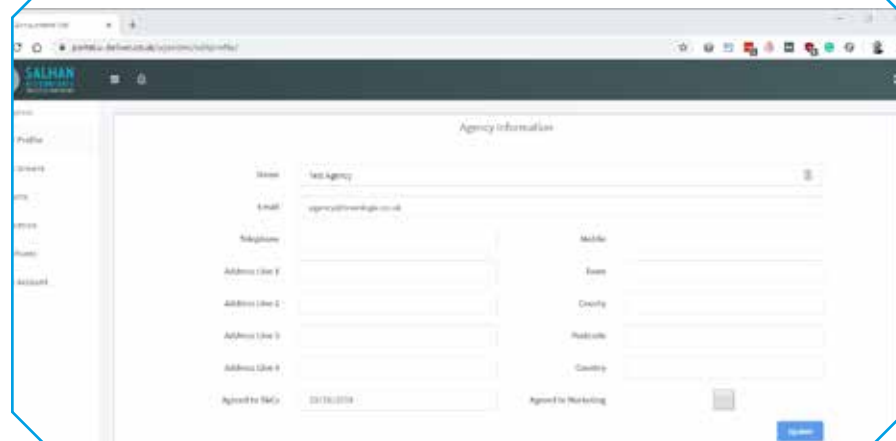
Generate driver reports and monitor compliance at the click of a button



### Reporting

At the click of a button, you can view drivers' UTR application status and numbers, returns and contact details. See missing information at a glance, so you can easily keep everything up to date.

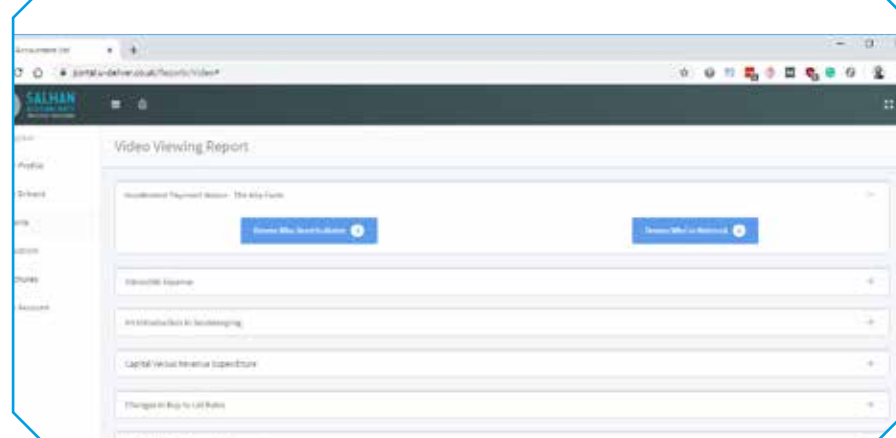
U-Deliver driver training library



### Training

U-Deliver training includes videos and guides specifically for drivers. With multilingual options and the ability to track progress, you can prove to customers that your drivers understand their obligations.

Easily track drivers' training



# ADDED VALUE: FUNDFLOW

## A HASSLE-FREE IN-HOUSE ACCOUNTING FUNCTION

FundFlow manages every aspect of your internal accounts. It's an optional service for agencies who want a hands-on service – the benefits of an experienced in-house accounting team at a fraction of the price.

With FundFlow, your staff are no longer burdened by time-intensive weekly accounting, freeing them for value-added work. And you have complete peace of mind that complex compliance is in order, no matter how big your transaction volumes or driver numbers.

[www.fundflow.co.uk](http://www.fundflow.co.uk)



### A CFO'S PERSPECTIVE

FundFlow gave us complete confidence. They took time to understand our business and requirements, and were able to seamlessly integrate their services into our work processes. Initially, we focused on the key functions – accounts payable, payroll, travel and expense management, bank reconciliation and financial reporting.

It quickly became clear that they offer significant value in other areas of the business, too. For example, the labour-intensive, out-of-date software and spreadsheets we were using internally were replaced by cloud software, which gave us fantastic real-time visibility over our finances. FundFlow were able to identify tax savings and lower the number of days it took us to get paid by customers.

Purely on a like-for-like basis we now make a cost savings of 25% compared to our previous way of working. And that doesn't even include the time savings from the better processes FundFlow have introduced.



LEARN HOW **U-DELIVER** HELPS YOU  
STREAMLINE COMPLIANCE, MANAGE  
YOUR TAX POSITION – AND SAVE MONEY



## CONTACT US

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